



**Herakles & NextCloud Launch Enterprise Class Cloud Computing**  
*Regional Clouds Provide a Compelling New Alternative to Today's Cloud Offerings*

**Sacramento, CA – May 3, 2011** — Herakles Data Center, a leading provider of mission critical co-location services, and NextCloud, a state of the art cloud service provider, today announced a new generation of “trusted cloud” solutions for mission critical application hosting, disaster recovery and high performance data storage. The Herakles NextCloud solutions will be featured at booth #910 at Interop Las Vegas 2011, May 10-12, 2011 at the Mandalay Bay Convention Center.

“We continue to experience strong demand for our data center services and are pleased to announce the expansion into enterprise class cloud services,” said Lou Kirchner, CEO of Herakles Data Center. “The combination of our highly resilient data center operations and NextCloud’s advanced cloud computing architecture, will meet the levels of security, availability and performance that our customers need.”

“The Herakles NextCloud solution combines high performance servers and storage platforms with an advanced multi-gigabit fiber optic access network which dramatically reduces latency,” said Gary Lamb, CTO of NextCloud. “This virtually eliminates the impact of distance for customers within the served region and enables the enterprise to consider the cloud for a whole new range of business applications. “

The NextCloud service suite is purpose built to accommodate enterprise workloads with redundancy, high availability, security and performance engineered into the solution. Advanced security features include encryption of data at rest while high performance network and storage infrastructure enables critical data and virtual machine images to be replicated to an alternate disaster recovery site.

Services provided by NextCloud include:

- **NextRack™ - Virtual Private Datacenter** with on demand virtual machines & servers
- **NextStore™ - Storage as a Service** hierarchical storage enables customers to select performance
- **NextCloud PC - Virtual Desktop as a Service** centralizes the administration of desktops
- **NextCloud DR – Disaster Recovery** provided as a cloud service

“The partnership with Herakles will help enterprise customers reduce data center complexity, lower costs and achieve a more agile IT service delivery model,” said Jonathan Reeves, NextCloud’s Chairman “The tight integration between NextCloud’s operations and Herakles Data Center will provide customers improved service assurance, performance, and security in increasingly complex virtualized environments.”

Herakles NextCloud solutions are backed by a SAS 70 type II compliant data center, with 24 x 7 client access, a full service Network Operations Center (NOC) to monitor critical applications and servers and the finest in physical and electronic security, uninterruptible power and state of the art environmental and fire detection / suppression systems. With direct access to a high performance fiber optic network infrastructure Herakles NextCloud provides the required high speed connectivity to deliver true Enterprise Cloud Solutions.

**About Herakles Data Center**

Herakles Data Center provides mission critical co-location and managed services to private and public institutions seeking to outsource their primary or disaster recovery IT infrastructure. Herakles operates a world class Internet data center located in Sacramento, CA. Herakles' facility is fully built out, which enables its clients to immediately install their equipment without capital expenditure. The facility features state-of-the art security, 99.999 percent infrastructure reliability and is carrier neutral. Herakles designs custom solutions to meet the specific and varied needs of their clients, from small businesses to large enterprise companies. Visit: [www.heraklesdata.com](http://www.heraklesdata.com) for additional information.

**About NextCloud, LLC**

NextCloud is a state of the art managed services provider that offers advanced cloud and hosting services to enterprises, healthcare providers, local governments and education markets. We believe that the journey to the Cloud requires careful planning and coordination, and our expertise in the areas of virtualization, storage architecture, networking, security and performance optimization provides a unique set of capabilities to help you plan your future computing, backup / restoral or fully managed disaster recovery needs. Visit: [www.nextcloud.co](http://www.nextcloud.co) for additional information.

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